



OPERATION
NEW HOPE

Connections

Annual Report: 2021

The Importance of Connection



Kevin T. Gay

Founder/CEO Operation New Hope

After living through a pandemic, it has become abundantly clear that connection is central to the human experience. In a year when the world was challenged and changed by being apart, our team at Operation New Hope found new and innovative ways to bring our communities together, maintain strong social connections, and keep our staff and clients safe. Our work always has been and will continue to be about connections.

Some of the many important connections we make:



- Operation New Hope connects people affected by the criminal justice system to the workforce, their families, and communities.



- We connect employers with trained and vetted candidates. Our clients are assessed, workforce skills trained and drug-free to ensure we provide our employment partners with qualified, reliable, and cost-saving placements. Advancing second chances is an effective way for employers to achieve their diversity and inclusion goals. And employers who have made second chances part of their talent strategy have been rewarded.



- Connecting people and resources, we cultivate stronger communities by creating opportunities to realize second chances and reduce recidivism through strategic partnerships with the judicial system, local businesses, faith-based organizations, and community partners.



- For over 20 years, we have been connecting donors to a mission that achieves safer communities, stronger economies, and more stable families. When you give a second chance, we all win.

While the last year has been full of challenges, at Operation New Hope we believe we are going to emerge out of this challenging season stronger and better connected. We are proud of our great staff and Board who have stood tall and navigated through it all. And we are so thankful for the generous support from all who have invested in Operation New Hope, helping us build a stronger community by getting people back to work, breaking the cycle of incarceration, and strengthening our connections.

With Great Hope,



Voices of Hope - Katie Mainor

"I served 3 1/2 years at Gadsden Correctional for grand theft. The day I got sentenced I cried so hard because my daughter was almost 4 at the time. I was so sad to leave her because her father didn't even know her allergies and had never even given her a bath before."

"And then, when I was preparing for my release, I was so worried that people were going to judge me. I kept thinking people were only going to see a former felon when they looked at me. I had no idea what I was going to do when I got out. But I heard about the Ready4Release program from others at Gadsden, so I wrote to Operation New Hope to find out more. A few weeks later, I met with a Ready4Release Case Manager, he explained all the benefits of the Ready4Work program, and I enrolled. I got out on a Thursday, was set up with a transitional house, and started the Ready4Work program the following Monday."

"Ready4Work has been so great. While I knew the basic job skills from my years of work as an assistant to the Executive Director of a medical practice, I still learned a lot from the program. The mock interviews were especially helpful. I was used to interviewing, not to being the one interviewed. My job coach told me I was a natural at it, and that really helped me build back the confidence I had lost while in prison. Operation New Hope is a great organization because the people who work there don't judge people by the cover. They help clients know that you can be anything you want to be if you are willing to work hard."

"I took what I gained from the Ready4Work program and landed two jobs in one week. Since the beginning of January 2021, I've been working at both places, and I love them equally. They treat me like family and I've been given opportunities to grow at both jobs."

"I feel like I have done so much since I left prison. I've learned that I'm a fighter and that if I want something, I'm gonna get it! I'm currently working on regaining custody of my daughter, doing business development for the restaurant, and working towards opening an outpatient counseling practice that works in partnership with Beaches Recovery to support clients leaving recovery. I want to be the best that I can be to show people that it doesn't just end with prison. There is always something you can do to change your life and help someone else in the process. The past is the past. There is a future. There is hope."

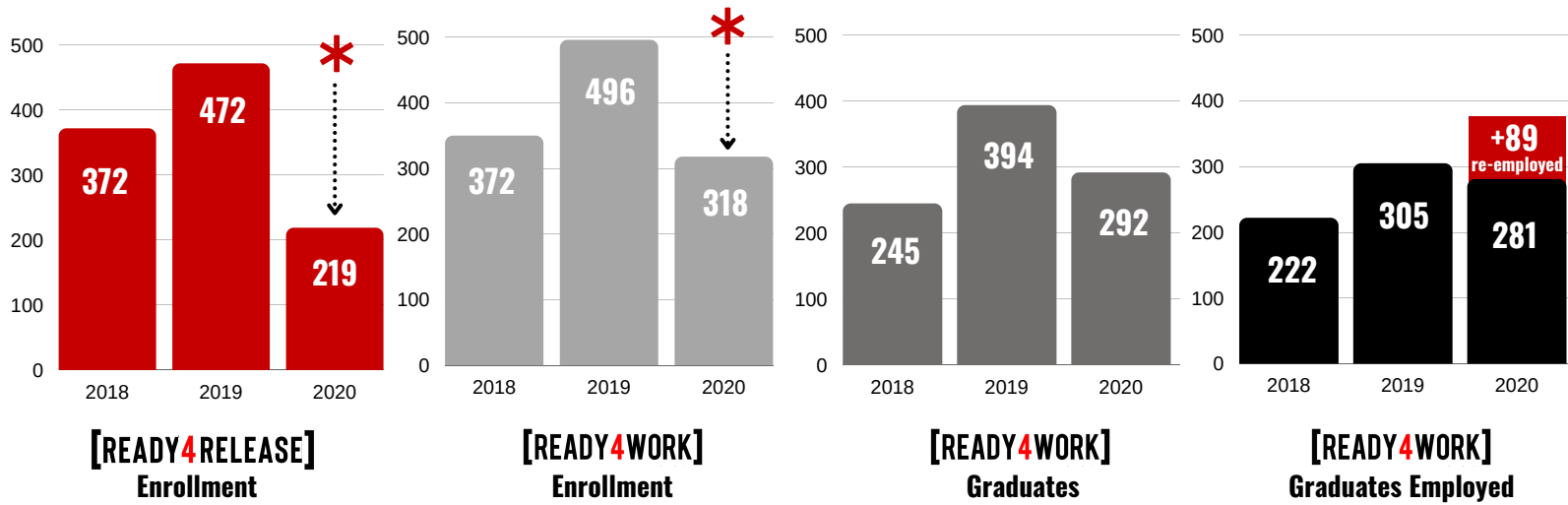


Top: Katie at Ready4Work Graduation in December 2020

Bottom: Katie at work at Beaches Recovery

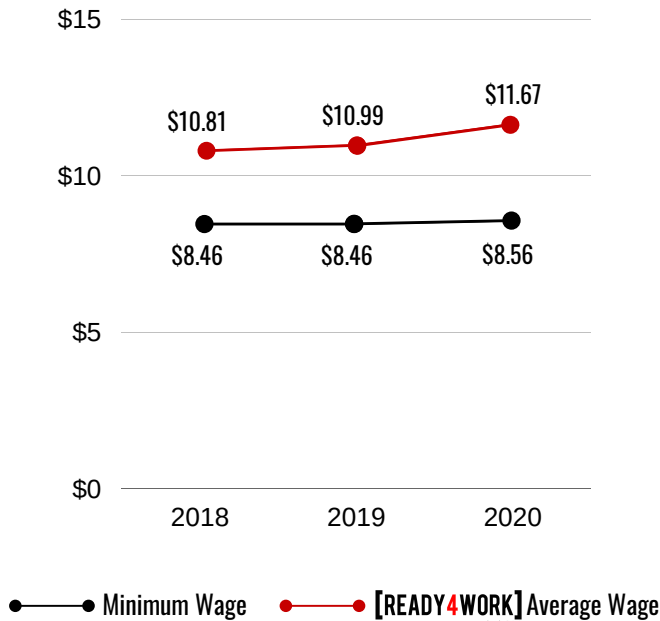
OPERATION NEW HOPE

Thanks to a tremendous outpouring of community support, we have continued our mission during an unprecedented health crisis by providing workforce training, offering counseling and coaching, and matching people with work during one of the most challenging economic times. In 2020, we connected 281 clients with full-time, living-wage work and re-employed an additional 89 clients who lost their job due to the pandemic.

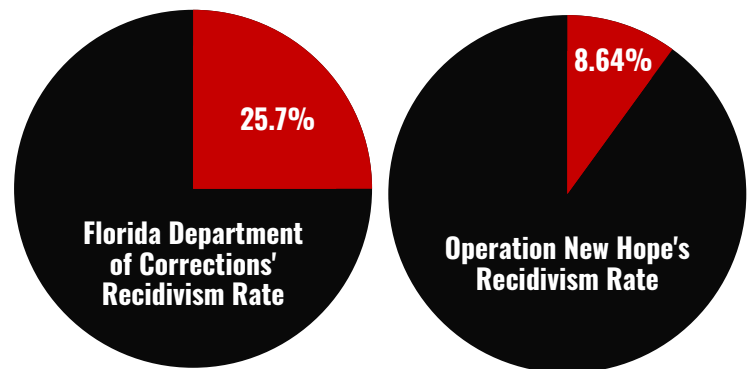


* Our pre-release and post-release program enrollment was significantly impacted by state-wide COVID-19 closures.

[READY4WORK] Average Wage



Recidivism Rates

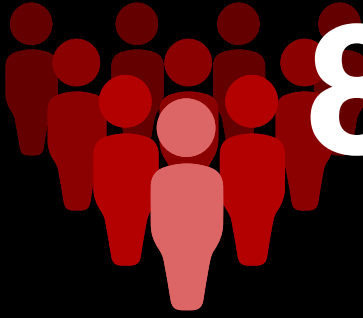


Our recidivism rate illustrates the success and cost-savings of our programs. The Florida Department of Corrections reports a 3-year recidivism rate of 25.7%. Our Ready4Work program reports a 3-year recidivism rate for the same cohort of 8.64%. We are saving taxpayers millions of dollars by avoiding repeated cost of incarceration and lost tax revenue.

Source: FL Department of Corrections Recidivism Report, June 2015
<http://www.dc.state.fl.us/pub/recidivism/2014/exec.html>



Operation New Hope has provided life-changing services to more than



8,000
people

affected by the criminal justice system since 1999

"Before coming to Operation New Hope, I was in a really low place. But since going through the Ready4Work program, everything has changed. I finally feel like I am not on my own anymore. Operation New Hope helped me realize that I really could become a productive member of society."

- Reba Ortiz,
Ready4Work Graduate

Since 2018, Operation New Hope has delivered more than:



\$1.8
million

in supportive services

73,000
hours



of case management,
mental health counseling,
and career coaching

"A lot of people have judged me by my past rather than looking at what I could be. But Operation New Hope was different. They taught me that you can have a Second Chance. I learned you can't make excuses. You have to keep moving and it's never too late. There is hope!"

- Richard Smith
Ready4Work Graduate

Our Return on Investment (ROI)



\$2.86

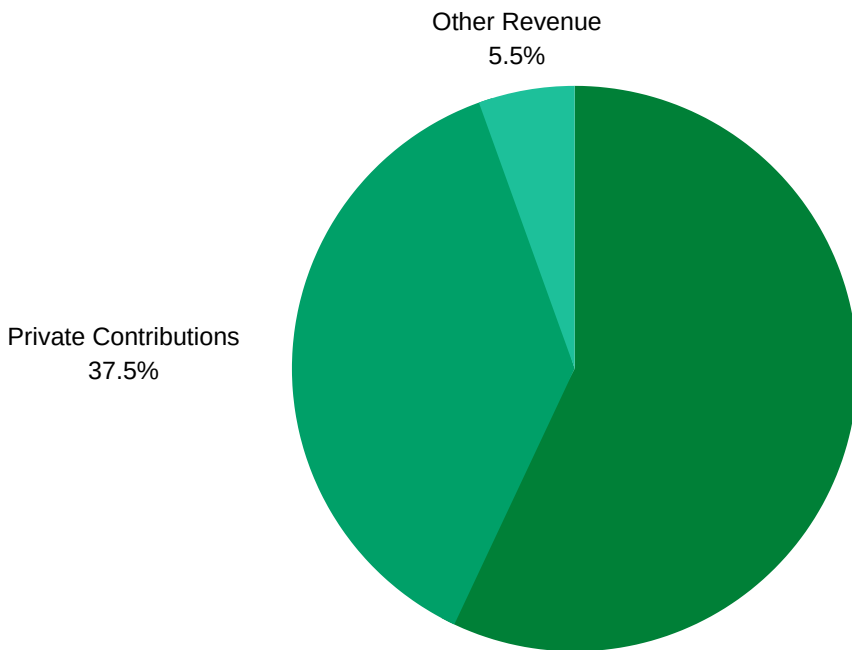
**Tax payer benefits for every \$1
spent on our programs.**

(based on annual cost to incarcerate & average length of sentence)

We reconnect people to the workforce and motivate participants to become productive, responsible citizens saving taxpayers millions of dollars each year by avoiding the repeated cost of incarceration.

FINANCIALS

Fiscal Year Ended December 31, 2020



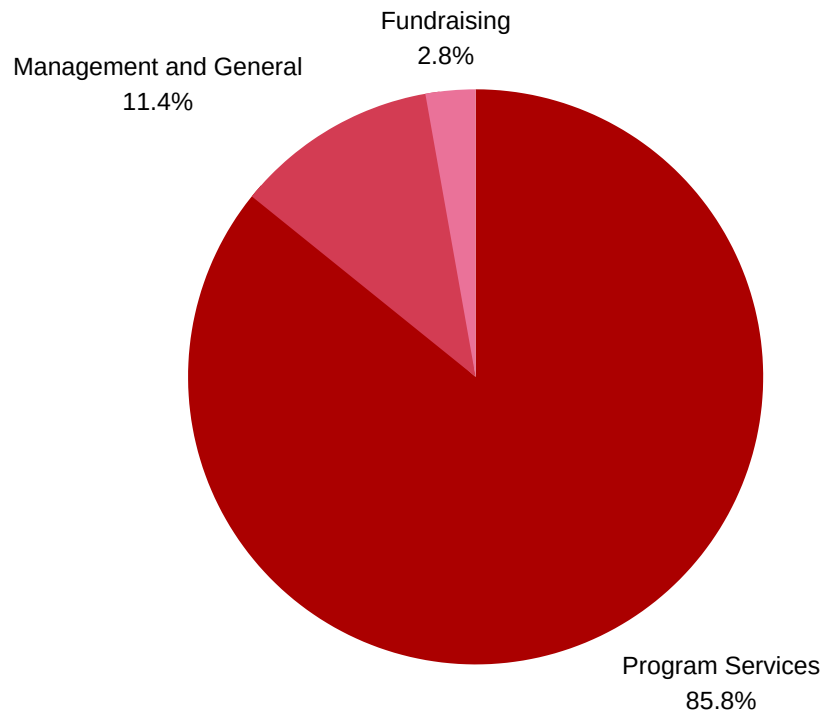
Revenue

Government Support -	\$2,678,213
Private Contributions -	\$1,763,474
Other Revenue -	\$258,243
Total -	<u>\$4,699,930</u>

Government Support
57%

Expense

Program Services -	\$3,629,415
Management and General -	\$481,440
Fundraising -	\$117,099
Total -	<u>\$4,227,954</u>



We are also very thankful for the service of our Board of Directors!

- Kevin Gay, *Founder/CEO*
- Peter O'Brien, *Board Chair*
- Scott Coble
- Allison DeFoor
- Karen Holt
- Leslie Jean-Bart
- Coley Jones
- Josh Martino
- Coral Messina
- Monte Richardson
- Terri Wall
- Tara Wildes
- Kin Cannon, *Emeritus*

SUPPORTERS

We extend a special thank you to our Funders, Donors & Corporate Partners! We greatly appreciate each gift given in support of Operation New Hope, and we have made every effort to ensure the accuracy of this listing.

Major Contributors:

\$100,000 and above:



Chartrand Foundation

Neviaser Foundation

The Jim Moran Foundation

Bank of America Foundation

Petway Family Foundation

Anonymous

\$10,000 - \$99,999:

LISC

Ashton & Amanda Hudson Family

Kevin T. Gay

Delores Barr Weaver Legacy Fund

Bestbet

Truist Community Development

Margaret Ann Bell

Edna Sproull Williams Foundation

Bob Barker Company Foundation

Respond / Adapt / Recover Fund

The Anne Elizabeth Suratt Advised Fund

FLC Bank

Advanced Disposal Systems

Clifford and Lavonne Graese Foundation

Nona Rawls & H Taylor Jones Foundation

Henri Landwirth Family Advised Fund

Wells Fargo Foundation

Christ Episcopal Church

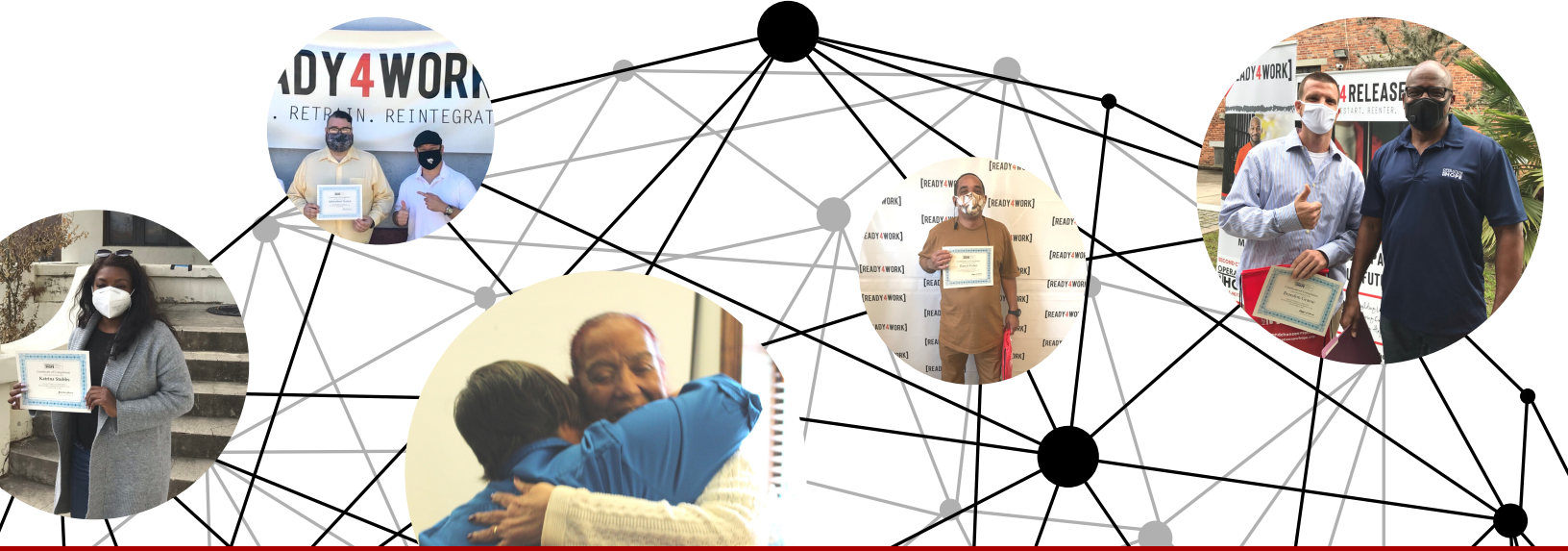
\$1,000 - \$9,999:

United Way of Northeast Florida
 United Way of St. Johns County
 Jacksonville Jaguars Foundation
 Swindell, Bohn, Durden & Phillips
 TIAA Bank
 Ring Power
 Vystar Credit Union
 Florida Capital Bank
 O'Neill Family Charitable Fund
 Nancy O'Byrne
 Bono's Bar-B-Que / Willie Jewels
 Gloria Lelaidier
 CSX Transportation
 Church of Eleven22
 Josh & Kirsten Martino
 Ted Pappas
 Warren & Joanne Powers
 Kin & Barbara Cannon
 PGA Tour
 Ray Sutton McGehee Foundation
 Scott Coble
 Strings Sports Brewery
 Grace United Methodist Church
 Peter O'Brien
 Enterprise Holdings Foundation
 Memorial Presbyterian Church
 US Assure Insurance Services of FL
 Fidelity Charitable
 Leora & Jesse Holzer
 Thomas & Shannon Henderson
 Bill Hardaker
 Dorothy Nutant
 Anita Snell
 Vandenberg Family Revocable Trust
 Amy Thornton
 Security Center USA
 The Community Foundation
 Mark Ross / Keith Waldrip
 Robert Freeman
 Dorothy Risley
 Rae O'Hair
 Ross Family Foundation
 Bozard Ford Lincoln

\$100 - \$999:

John Douglas	Jonathan Cory Scuderi
Craig Steffen	Kathy Tucker
Victor & Linda Yerrill	Dorothy Risley
Susan Letizia	Jeff Kauttu
Edward Skube, III	Tracy Veal
Sarah Smith	Matthew Hugo
Joseph Ferrara	Nelson Family Fund
United Healthcare	
Walmart	
Fasig Brooks	
Shultz Foundation	
William Weitzel	
Barbara Scholz	
Church on the Rock Ministries	
Mark & Elizabeth Santagelo Gifting Fund	
St. Cyprian's Episcopal Church	
Barry & Pamela Brill	
Kathryn Hamm	
Paul Austin	
Simone Williams	
Jill Guffey	
Serena Ostrowsky	
Root Realty	
Associated Industries Insurance Co.	
Robert Thomason	
Julie McNeil	
Robert & Henriette Mermell	
Darcha Bennett	
Mandarin United Methodist Church	
Kathleen & E. Paul Nelson	
Melissa Fullmore	
Jane Freedman	
Rabbi Jonathan Lubliner	
Hugo's Fine Furniture	
Chris McAndrews & Tamara Horne	
James & Shirlonda Drummond	
Jacksonville Jewish Center	
Grace United Methodist Church	
Springfield Gallery	
Joline Hemminger	
Amy Thornton	
John R. Jones Jr.	
Levin Family Charitable Fund	





www.operationnewhope.org